

# OUT WITH **THE OLD**

So, let's assume that after extensive research and test-drives, you have bargained hard for a great price at the lowest interest rate possible. The car of your dreams, or at least the most affordable version thereof, is now parked in your driveway. What should you do with your old flame? A trade-in is generally considered the least economical way of disposing of it, short of dispatching it to a junkyard. Selling it through newspaper ads can net you more money, but suffering through early-morning and late-night calls is a powerful disincentive, as is being stood up for car viewings. An alternative is to sell it on eBay, a process that doesn't require face-to-face meetings with strangers. The PayPal system on eBay helps protect you against fraud, bounced cheques and other unpleasant manifestations of the human condition. But if the car is really a clunker, you can donate it to a program like Car Heaven. You'll get a tax credit, the satisfaction of taking a high-emission car off the road, the knowledge that profits will go to charity and that nearly everything will be recycled—well, everything except that new car smell.